

#### Providing the Power of HR to add value using metrics

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DeltaSoft

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# Providing the Power of HR to add value using metrics



How workforce metrics and KPIs can drive factbased business decisions and plan the future workforce based on business needs and trends, from global talent shortages to an aging workforce.

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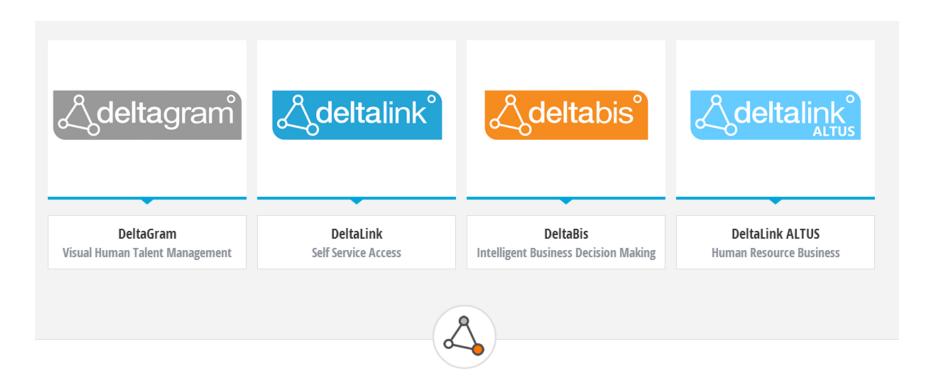
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## Introduce Ourselves





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## The Internet in Real-Time

How Quickly Data is Generated

Click here to watch as these internet giants accumulate wealth in real-time.



2959 Accounts Created 1533300 Tweets



538 Video Hours Uploaded

622466 Video Hours Watched



48958 User Searches



6226812 Minutes Used



Flike 51k FShare 51k Tweet 18.4K S+1 8k in Share 3.8K +Share 21.3K

4981611 Likes
269000 Comments
186686 Uploaded



1556703



6187 Blog Posts Google

1239552 Searches \$430938 Ad Revenue



269 Posts 3497 Comments 57028 Votes



Posts

64022 Pins

amazon

13719
Items Purchased
\$634571
Money Spent

foursquare

9415 Check-Ins yelp\*

134.5 Reviews



915347282 Emails Sent



3113406 Files Saved



1556703 Stories Viewed 2179438 Messages Sent







14040724 Likes 14788544 Posts 1614 GB of Data



3228 Accounts Created 59154983 Messages Sent NETFLIX

103834 Hours Watched PANDORA

274111 Hours Streamed



By the way, in the 269 seconds you've been on this page, approximately 6072406 GB of data was transferred over the internet.

## Challenges – Market Drivers





#### 5 Generations in Workforce



#### Social Media



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## Challenges – Market Drivers (cont.) 2014





#### Permanent vs. Contingent Labor



#### Talent shortage



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# **Analytics**





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## Metrics → Analytics → Strategy





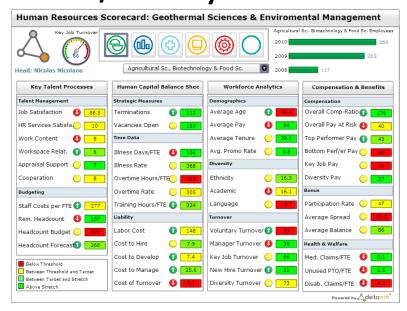
#### Data



#### Metric



## **KPIs / Analytics**



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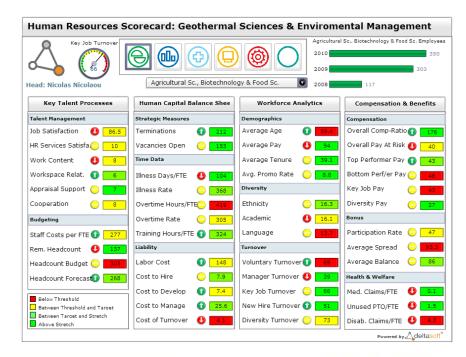
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# Sample (very comprehensive)





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# Workshop Wrap-Up



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